A FEW PLACES YOU’LL FIND UNITED WAY AT WORK
To learn more about our Community Collaboratives & Impact Initiatives, visit uwloraincounty.org

**UNITED WAY AT WORK**

**OberlinKids**
- 30+ community partners involved in OberlinKids, helping babies & kids get on track for kindergarten

**231 GO!**
- 2.5x 231 Go! summer campers are 2.5x more likely to be enrolled in college-prep courses than their peers

**Collect, Sort, Deliver**
- 22,075 school supply items were delivered by volunteers to 12 school districts across Lorain County for distribution to elementary schoolers

**Free Tax Prep Coalition**
- $1,567,630 in federal refunds brought back to the local economy through the Lorain County Free Tax Prep Coalition

**Lorain County Mobility Management**
- 146 people transported to vaccine appointments with no other means to get there

**KINDERGARTEN READINESS**
- Community Collaboratives
  - Ready Set Go Elyria
  - Rising Titans Lorain
  - OberlinKids Oberlin

**MIDDLE SCHOOL SUCCESS**
- Community Collaboratives
  - 231 GO! South Elyria
  - Common VIEW Clearview, Midview, Firelands School Districts
  - South Side Pride South Elyria

**CHRONIC DISEASE PREVENTION**
- Community Collaboratives
  - THRIVE! Southern Lorain County
  - Keystone Empowers You (KEY) Anytown School District
  - North Ridgeville Heart & Sole North Ridgeville

**TRANSPORTATION**
- Impact Initiative
  - Lorain County Mobility Management All Lorain County

**FINANCIAL STABILITY**
- Community Collaboratives & Impact Initiatives
  - United Community Assistance Network (UCAN) All Lorain County
  - Lorain County Free Tax Prep Coalition All Lorain County
  - Collect Sort Deliver All Lorain County

**UNITED WE FIGHT AGAINST THE CHALLENGES FACED BY HARDWORKING FAMILIES IN OUR COMMUNITY**

**86%** of kids do not meet all of the benchmarks to be prepared for kindergarten in Lorain

**7%** of adults living in South Elyria have a bachelor's degree

**43%** of adults in need Lorain County rate their health "not good" according to the 2019 Lorain County Community Health Assessment

**81.9%** of respondents need transportation to medical appointments according to the 2020 Transportation Needs Assessment

**$23,085** average adjusted gross income (AGI) of families served by Lorain County Free Tax Prep

Lorain Rising Titans
- 108 families engaged in Lorain through monthly Rising Titans literacy kits delivered by volunteers and interns from United Way and Neighborhood Alliance

North Ridgeville North Ridgeville Heart & Sole
- introduced new bike share program at North Ridgeville Public Library

Midview/Clearview/Firelands Districts Common VIEW
- introduced flexible seating to help keep kids active and engaged in the classroom

Elyria South Side Pride
- 51 middle schoolers built new skills through South Side Pride’s Summer Camp, Tech Camp, and Girls in Gear

Wellington THRIVE!
- 53 raised garden boxes, garden beds, and/or planters delivered to senior citizens and people with disabilities
# LETTER FROM OUR PRESIDENT & CEO

We are delighted to share the highlights of the past year with you through our 2020-2021 Annual Report. The accomplishments detailed here would not be possible without you: our donors, volunteers, partners, and friends.

United Way of Greater Lorain County is uniquely positioned to bring key stakeholders together for community impact. It’s a role that we cherish. We are a convener of more than 150 cross-sector partners, a funder of local service providers, and a grantee of federal, state, and local funders. Through Collective Impact, we work together with these partners to focus on changing systems so the high-quality programming we all provide is efficient, eliminates duplications, and fills in gaps.

A key aspect of Collective Impact is engagement with the corporate sector. We are honored to leverage our long-standing corporate relationships to engage leadership and employees from local businesses in giving, advocating and volunteering to advance the mission of United Way and our partners. This past year, our engagement opportunities have continued to expand beyond the walls of local corporations through community campaigns, special events, and meaningful volunteer experiences.

This all powers the work of ten Community Collaboratives focused on kindergarten readiness, middle school success, chronic disease prevention, and financial stability for low-income working families. We also lead vital Impact Initiatives that supplement the work of the collaboratives and directly connect people in need to resources that help.

A sampling of our Community Collaboratives and Impact Initiatives is featured in this report, and I encourage you to visit our website for in-depth information on the progress that’s being made year-round.

There remains much work to be done and it’s that thought that continues to fuel our passion for doing this work. We’re confident that, together with you, we are on the way to transforming our community for the better.

Thank you for your continued trust and support,

Ryan Aroney
President & CEO
United Way of Greater Lorain County

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## STATEMENT OF FINANCIAL POSITION

### ASSETS

| Cash and Investments | $2,953,660 |
| Pledges Receivable | $77,782 |
| Other Assets | $186,171 |
| Property and Equipment | $23,283 |
| **Total Assets** | **$3,213,996** |

### LIABILITIES & NET ASSETS

| Liabilities | $479,074 |
| Accounts Payable | $87,678 |
| Designations Payable | $430,448 |
| Grants Payable | $466,341 |
| Other Liabilities | $376,447 |
| **Total Liabilities** | **$2,249,914** |

### NET ASSETS

| Variable Sums with Donor Restrictions | $2,905,972 |
| Net Assets w/ Donor Restrictions | $1,056,410 |
| **Total Net Assets** | **$3,971,382** |

### STATEMENT OF ACTIVITIES

### PUBLIC SUPPORT

| Pledges | $1,897,392 |
| Less Donor Designations | ($366,132) |
| Less Prepayment for Uncollectible Pledges | ($16,041) |
| Grant Income | $724,041 |
| Other Revenue | $192,718 |
| **Total Revenue** | **$3,971,397** |

### PROGRAM SERVICES

| Collaboratives and Community Support | $1,467,848 |
| Information and Referral | $129,014 |
| Transportation Initiatives | $99,392 |
| Earned Income Tax Credit Coalition | $4,004 |
| **Total Program Services** | **$2,871,354** |

### SUPPORT SERVICES

| Fundraising | $264,881 |
| Agency Administration | $312,212 |
| **Total Program and Support Services** | **$2,871,354** |

### HOW WE INVEST IN OUR COMMUNITY

- **Education**: 33%
- **Health**: 43%
- **Financial Stability**: 22.5%
- **Other Community Service**: 13.4%
- **Transportation Initiatives**: 5%
- **Free Tax Prep**: 4.3%
- **211 First Call for Help**: 6.3%

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**United Way of Greater Lorain County (UWGLC)** is an independent organization governed by a board of directors comprised of community volunteers. An independent audit of UWGLC’s financial records is conducted annually. Audited reports are available for public inspection at our office or by visiting uwloraincounty.org. United Way of Greater Lorain County follows the American Institute of Certified Public Accountants’ (AICPA) Audit and Accounting Guide for Not-For-Profit Organizations to ensure financial statements conform with Generally Accepted Accounting Principles (GAAP).